

Lehman Brothers 6th Annual Worldwide Wireless and Wireline Conference

New York, June 1, 2005



Agenda

SMB/Home Networking Industry Landscape

> D-Link's Unique Proposition

> Financials

All numbers consolidated. FY05 are pro forma



SMB/SOHO Networking Industry Landscape

D-Link's Unique Proposition

Financials



US\$ Million

WW SMB and SOHO Networking Market





Switching



Source: IDC, FY2004

5



WLAN

US\$ Million	> Global	WLAN Market t	o reach US\$	8.45bln by 200		
	≻g, a/g		CAGR 15%			
9000	> Super	G MIMO				
8000 -	> WiFi tı	riple-play				
	> Busine	ess adoption acc			29%	
7000 -			2%	16%	2370	40%
6000 -			28%			
5000 -						
		17%		46%	49%	
4000	2%				4570	
3000 -	34%	66%	61%			45%
2000 -						
1000 -	64%			35%	21%	
		17%	9%	3%	1%	40%
0	0002	2004	2005	2000		2000
	2003	2004	2005	2006	2007	2008
Source:IDC,	, FY2004	<mark>-</mark> 802.11b	802.11g	■802.11a+g	802.11 n	



Broadband



7



Consistent Outperformance

Exceeding Industry and Peers Growth

Revenue Growth Rate





SMB/SOHO Networking Industry Landscape

D-Link's Unique Proposition

Financials



1 in Global Revenue





Revenue by Regions

NT\$ Million			% YoY		
8000	38%	43%	39%	38%	40%
6000 - 4000 -	27%	43 %	27%	31%	28%
2000	35%	33%	34%	31%	32%
0	Q104	Q204	Q304	Q404	Q105
		North Ameri	ca 📕 Europe 📕 Asi	a Pacific & Others	2



Revenue by Products

		For Q1/05, ≻ Digital Home up 51% YoY, and 11% QoQ							
NT\$ Million	> Broadband up 52% YoY, and 8% QoQ								
10000	 > WLAN up 6% YoY, and 4% QoQ > Switch down 8% YoY 								
8000	10%		10%	<mark>6%</mark> 10%	6% 11%				
6000 -	8% 23%	<mark>9%</mark> 27%	27%	27%	29%				
4000	34%	28%	32%	32%	33%				
2000	25%	24%	23%	25%					
0					21%				
	Q104	Q204	Q304	Q404	Q105				
		Switch B	roadband ∎Digital	Home NIC & Othe	rs				



Number 1 in Global Shipment

Unit/port shipments, thousands



Source: Synergy Research Group, FY2004



Dominance in all Segments





WW SMB/Home Market share Leader





SMB/SOHO Networking Industry Landscape

D-Link's Unique Proposition

Financials



Consolidated Income Statement FY2004 YoY Comparison

Amount: NT\$ million	FY2004		FY2003		YoY % Change
Net Sales	32,245	100%	25,016	100%	29%
Cost of Goods Sold	21,437	66%	17,201	69%	25%
Gross Profit	10,808	34%	7,815	31%	38%
Operating Expenses	8,174	25%	6,212	25%	32%
Operating Income	2,634	8%	1,603	6%	64%
Income Before Tax	3,215	10%	1,555	6%	107%
Income Tax Expense	(399)	(1)%	(173)	(1)%	131%
Net Income	2,816	9%	1,382	6%	104%
Minority	(215)	(1)%	(8)	-	2588%
Consolidate Income	2,601	8%	1,374	5%	89%
Earnings Per Share (NT\$)	4.82*		2.75		75%
EBITDA	3,994		2,274		

*Calculated by FY2004 weighted average of 539.1mln shares.



Strong Earnings





High Dividend Payout



*2004 Dividend Payout subject to approval of Annual General Meeting



Peer Comparison

FY04 Financial Results

(Sales in US\$ million)

	ROE	Gross Margin	Operating margin	Net Margin	EBITDA Margin
D-Link	22%	34%	8%	5%	12%
Netgear	16%	33%	11%	7%	10%
	Leverage Ratio	Cash Cycle	Yield	2004 FY Revenues	
D-Link	1.35	67	5%	966	
Netgear	0.62	83	0	383	

Notes

(1) ROE is annualized.

(2) Yield rate calculated as estimated cash dividend of NT\$2 per share divided by stock price of NT\$39 per share.



Longer Term Business Model

	FY03	FY04	FY05E	Model*
Sales Growth(%)	24%	29%	10~15%	20%
Gross Margin (%)	31%	33%	31%	36%
Operating Margin (%)	6%	8%	6%	7%
Tax Exp. (% of PBT)	11%	12%	25%	25%
ROE (%)	14%	22%	12%	15%

*Assuming deconsolidation of Alpha



Safe Harbor Statement

All numbers are consolidated. Except for statements in respect of historical matters, the statements contained in this release are "forward-looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of D-Link Corporation to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements.



Thank You!

For complete financial and press releases, please visit http://ir.dlink.com

